

CORPORATE PROFILE · 2026

Powering Southern Africa's energy future

Institutional-grade financial, technical, legal, and institutional advisory — bringing utility-scale solar, wind, and battery storage projects to financial close across the SADC region.



Advisory that brings renewable projects to financial close

Imvelo IPP is a renewable energy IPP advisory firm serving large-scale developers, equity partners, and infrastructure funders across South Africa and the Southern African Development Community (SADC). We combine financial, technical, legal, and institutional expertise to make utility-scale solar PV, wind, and battery energy storage (BESS) projects bankable — from feasibility through to financial close.

We work alongside infrastructure funds, commercial banks, development finance institutions, government energy departments, and international IPP developers to de-risk large-scale projects — closing the gap between ambitious renewable energy plans and the capital, engineering rigour, and regulatory clarity required to deliver them.



Utility-scale solar PV in the Southern African savanna.

Our vision

A Southern Africa powered by bankable, sustainable energy infrastructure — where well-structured renewable projects reach close, get built, and endure.

Our mission

To make renewable infrastructure bankable across the SADC region by aligning the financial, technical, legal, and institutional workstreams that carry a project from concept to financial close.

Four pillars, one path to financial close

Every engagement draws on four integrated advisory pillars, sequenced to move a project from raw feasibility to a closed, funded transaction.

PILLAR 01

Financial & Transaction Advisory

Securing the capital and proving the financial viability to bring utility-scale projects to financial close.

- Equity partner procurement
- Financial & market evaluation, incl. PPP frameworks
- Dynamic financial modelling & financing options
- Project Information Memorandums for domestic & international funders

PILLAR 02

Technical & Engineering Due Diligence

Ensuring the physical asset is bankable, efficient, and built on sound engineering principles.

- Data & feasibility review against current market and environmental standards
- EPC costing verification
- Energy yield modelling for solar PV & BESS

PILLAR 03

Legal, Structuring & Procurement

Navigating the regulatory landscape of SADC energy markets to ensure compliance and mitigate risk.

- Project structuring: private investment vs public support
- Legal, capital & corporate structure design
- Regulatory & governance advice on international practice
- Bid management, investor solicitation & concession agreements

PILLAR 04

Institutional Support & Capacity Building

Empowering clients and stakeholders to manage assets sustainably.

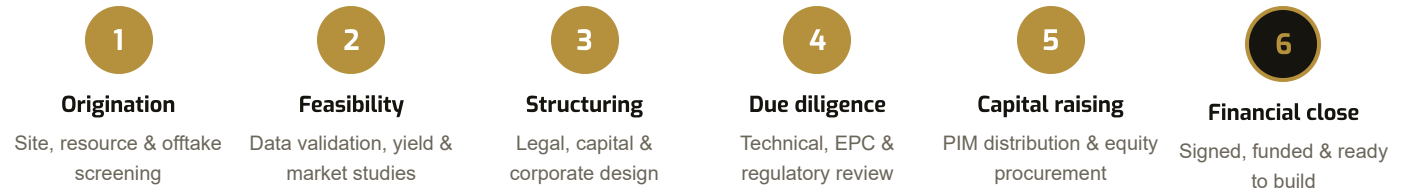
- Targeted training programmes for client teams
- Knowledge transfer for long-term operational success post-close



Aligning technical, commercial, and financial workstreams on site.

From concept to close — a disciplined pathway

We structure every mandate around the milestones lenders and equity partners actually underwrite against. Each stage closes out the risks of the one before it, so the project that reaches financial close is the project that gets built.



Post-close: institutional support, training & capacity building continue into operations.



Bankability is designed in from day one — not retrofitted at the end.

Technologies we advise on

Solar PV — utility-scale & C&I

Wind — utility-scale

BESS — standalone & hybrid storage

The people who get projects to close

Financial close is not an abstraction — it is the product of individuals who have carried real projects through feasibility, structuring, due diligence, and funding. Imvelo IPP's leadership brings decades of combined experience across infrastructure, engineering, development, and operations.



Greg Barrow

SHAREHOLDER · PROJECT MANAGEMENT, INFRASTRUCTURE & ENERGY

Greg is a project and engineering management professional with over 15 years in large-scale infrastructure, construction, and energy. He specialises in delivering complex developments from early-stage feasibility through to financial close, construction, and completion — combining engineering oversight with financial and commercial acumen so projects meet investment-grade standards. As a Director, he leads project delivery, strategic partnerships, and multidisciplinary teams.

TRACK RECORD TO CLOSE

- Solar PV developments up to **300 MW closed**
- Large-scale infrastructure & energy execution
- Technical & commercial workstream alignment
- Multidisciplinary team leadership



Gert Linde

LEAD IPP DEVELOPER

With well over a decade of specialised experience in renewable energy, Gert brings deep knowledge of project development, business strategy, and technology integration, on a foundation that also spans IT telecommunications and electronic systems. His entrepreneurial mindset drives Imvelo IPP's power generation projects from concept to successful execution.

TRACK RECORD TO CLOSE

- Co-founded **Thebe Solar Energy Holdings**
- Over a decade of specialised renewable energy experience
- IT telecommunications & electronic systems background



Larissa Hoffman

OPERATIONS DIRECTOR · PROJECT DELIVERY, COMMERCIAL & CONTRACT MANAGEMENT

Larissa is an operations and project professional with over 10 years in renewable energy, specialising in C&I solar and battery storage. Her expertise spans the full EPC lifecycle — project delivery, commercial structuring, and operational efficiency — overseeing procurement, subcontractor coordination, cost management, and quality control end to end.

TRACK RECORD TO CLOSE

- **Over 200 renewable energy projects** completed
- Full EPC lifecycle & procurement management
- PPA, EPC & O&M contract drafting
- Financial modelling & legal risk management



Francois Spruyt

TECHNICAL DIRECTOR · HEAD OF ELECTRICAL ENGINEERING, DESIGN & PROJECT DELIVERY

Francois is a specialist with over 15 years in renewable energy, focused on system design, engineering, and project delivery. He leads the full technical function — from concept design and detailed engineering through to project management and implementation — with a strong focus on precision design, performance optimisation, and lifecycle reliability.

TRACK RECORD TO CLOSE

- **15+ years** in renewable energy system design & engineering
- Leads technical function from concept through implementation
- Solar PV, BESS & energy management systems expertise



Julian Richard Hebbard

DIRECTOR · CONSTRUCTION & CIVIL WORKS

Julian is a construction and civil works specialist with extensive experience delivering large-scale commercial and residential projects. His background spans turnkey construction, structural works, and project management, with a focus on quality execution, cost control, and on-time delivery.

TRACK RECORD TO CLOSE

- Turnkey delivery of large-scale commercial & residential developments
- Oversight of project execution, business development & strategic partnerships
- Bridging engineering design and on-site delivery with a solutions-driven approach



Daniel Blaauw

INVESTOR · IMVELO CAPITAL — BUSINESS DEVELOPMENT & STRATEGIC PARTNERSHIPS

Daniel joins the group through Imvelo Capital, bringing renewable energy funding and investment backing to the project pipeline. He brings years of cross-sector project and business development experience — spanning international operations, commissioning and maintenance in the energy sector, hospitality and tourism, and property development — including country-level management responsibility for technical, commercial, legal, and HR functions on large multi-client operations. He now channels that experience into helping the group identify, structure, and fund new opportunities as it scales.

TRACK RECORD TO CLOSE

- Investor and funding partner via **Imvelo Capital**
- Cross-sector business development background (energy, hospitality, property)
- International project & operations management experience
- Organisational-level optimisation and growth strategy



Dr. Stephan Ruebben, LL.M., M.A.

HEAD OF LEGAL · BERLIN – CAPE TOWN

Stephan is a qualified lawyer holding an LL.M. and M.A., splitting his time between Berlin and Cape Town and bringing a rigorous legal mind to the group's cross-border operations. Solar irradiance curves and inverter specs are not his department — and he'd be the first to admit it — but what he brings instead is sharp legal judgement, contractual precision, and a calming presence that keeps the team grounded through the technical noise.

TRACK RECORD TO CLOSE

- Dual-qualified lawyer, **LL.M. & M.A.**
- Based between Berlin and Cape Town
- Cross-border legal oversight
- Team morale, unofficially

Years of sector experience, by principal



Years in infrastructure, energy & renewable project development.



On the ground: leadership works where the projects are built.

Active across Southern and East Africa

Imvelo IPP operates on the ground across the SADC region and East Africa, with headquarters in Cape Town, South Africa. Regional presence means regulatory fluency — each market’s licensing regime, grid code, and procurement framework is navigated with local insight.

South Africa HEADQUARTERS	Namibia SADC	Zimbabwe SADC	Botswana SADC
Zambia SADC	Kenya EAST AFRICA	Tanzania EAST AFRICA	Wider SADC ON MANDATE



Grid-connected solar with battery storage and transmission infrastructure.



Industrial rooftop solar — Harare, Zimbabwe.



Processing plant with rooftop solar & BESS — Lusaka, Zambia.

Built to lender standards, run for the long term

Development finance institutions and commercial lenders underwrite more than cash flows — they underwrite governance, environmental performance, and social licence. Imvelo IPP embeds these requirements into project structure from the outset, so ESG compliance is a source of bankability rather than a late-stage hurdle.

Environmental

Feasibility and design reviews aligned to current environmental standards; clean generation that displaces fossil-fuelled supply across the region.

Social

Capacity building and knowledge transfer that leave client teams and local stakeholders able to operate and maintain assets sustainably after close.

Governance

Legal and financial advice grounded in sound international practice, supporting each client's corporate governance framework and lender reporting.



Skills on the roof: local installation teams trained to international standards.



Ready to bring your project to financial close?

Speak with our advisory team about how Imvelo IPP can support your next utility-scale solar, wind, or battery storage project.

Francois Spruyt

TECHNICAL MANAGER

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